

News Release



FOR IMMEDIATE RELEASE

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Trane Keeps Customers Cool with More Than 200 Available Rental Units

Brussels, Belgium, 24 September, 2013 - Temporary cooling needs can arise at any time in a building's lifecycle. Because building owners and operators require quick action and support when it happens, Trane, a leading global provider of indoor comfort solutions and services and a brand of Ingersoll Rand, continuously expands its rental fleet.

Cooling is critical for most businesses, whether it is to create the right indoor environment for buildings or to provide reliable cooling for industrial processes. With Trane Rental Services, facilities can depend on reliable temporary cooling solutions for a variety of applications, including emergency and planned situations.

With more than 200 rental chillers currently available in Europe, Middle East and India, Trane can meet the specific temporary cooling requirements of its customers quickly and effectively. Since launching the rental services, the fleet has more than doubled in a year. By 2014, it is projected to double again and reach more than 400 units. Trane offers a modern fleet of chillers that are specifically engineered and built for rental purposes.

Trane Rental Services brings solutions to a wide variety of facilities including healthcare, data centers, industrial, hospitality and commercial buildings. Trane has served customers' needs ranging from seasonal needs and special events to emergencies and planned shutdown. The units are selected for fast installation and easy operation.

After installation, an extensive service network of factory authorized Trane technicians ensures smooth operation throughout the duration of the rental period.

"Trane Rental Services offering has grown fast since its introduction in late 2011 responding to our customers' needs for efficient and reliable temporary cooling supported by a wide, experienced service network," said Sai Srikanth, heating, ventilation and air conditioning controls, turnkey solutions and service portfolio leader for Trane in Europe, the Middle East, India and Africa.

"As an original equipment manufacturer and backed by 100 years of building application expertise, we have the capability of providing and installing temporary cooling solutions with efficient and reliable rental fleet."

For more information, please see the video featuring one of our customers or visit the Trane Rental Services portal. The online portal enables customers to easily obtain information on chiller rental range and availability in different countries across Europe, the Middle East and India.

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Ingersoll Rand Family of Brands













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Trane Celebrates 100 Years

Founded in 1913 by James Trane and his son Reuben, Trane has a long history of industry-defining innovations for heating, ventilation and air conditioning systems. It is a leading provider of indoor comfort solutions and services and a brand of Ingersoll Rand. Celebrating its centennial this year, Trane continues to develop innovations in high performance building technologies, operating practices and intelligent building services that will create better, healthier, more comfortable and more productive indoor environments in the years to come.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including <u>Club Car®</u>, <u>Ingersoll Rand®</u>, <u>Schlage®</u>, <u>Thermo King</u>® and Trane® —work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilation and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to a world of sustainable progress and enduring results. For more information, visit ingersollrand.com or trane.com.









